Product Obsolescence Policy

With more than 20 million ports shipped worldwide since 1985, Digi International (NASDAQ: DGII) is a recognized brand with a reputation for reliable, innovative, quality products and strong technical support. Our extensive range of commercial-grade device networking products and technologies includes embedded modules and high-performance 32-bit NET+ARM processors with advanced networking software and development tools.

Product longevity is of utmost importance at Digi. A significant portion of our business is in vertical markets (industrial automation, building controls, etc.) where product life cycles can extend for up to 10 years. We understand that our customers need access to our components for those extended time periods.

As with all of our products, long-term availability is dependent upon many conditions, some of which are out of Digi's control. It is our commitment that when conditions dictate the discontinuation of a product, that it is done with the absolute minimum disruption and impact to our customers. In the unfortunate case that a critical component is discontinued by one of our suppliers and an appropriate second source is not available, or economic conditions no longer support product availability, Digi will notify all customers and manage a last time purchase of the product. We will also recommend functional product equivalents as appropriate.

We have defined clear end-of-life terms to ensure that customer notification is maximized and market impact is considered during the end-of-life planning. The key phases for this process are:

Phase 1 – Not Recommended for New Designs (Timeframe typically 1 to 3 years)
A product would be identified as "not recommended for new designs". This would be display prominently on the website, product literature and other applicable communication tools. This signals to our sales organization, distribution partners and Authorized Developers that a new functionally superior product has been released. The intent of the notification is to communicate this new technology and allow customers to make sound design decisions. At this stage, no formal end-of-life decision has been made, but the product is considered at the end of its "design-in" life.

Phase 2 – Formal End-of-Life Announcement (Timeframe typically 6 months to 1 year) A formal end-of-life announcement is published with a specified period in which the product will still be available for purchase. This time period allows customers to adequately plan last-time buy quantities, perform product redesigns and complete qualification cycles, or both.

Phase 3 – End-of-Life Complete (Timeframe typically 90 days from the end of Phase 2) Final shipments of the product ordered as part of the last-time buy program are made to customers.

Please contact us as info@digi.com or 952-912-3444 if you have any questions about Digi's product obsolescence policy.

