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[July 22, 2010]



Digi "Extends the Grid" for EcoFactor to Save Utility Customers Money, Conserve Energy

MINNETONKA, Minn. --(Business Wire)--

[Digi International](#) (NASDAQ: DGII) today announced that EcoFactor, a provider of software that intelligently manages connected thermostats and reduces home energy consumption, is using the Digi X-Grid to easily connect customers' home energy devices to its Web-based software. The Digi X-Grid is an "Extended Grid" that enables real-time, IP-based monitoring and control of home energy devices beyond the electric meter. The solution will help EcoFactor to reduce energy usage of Texas utility company Oncor customers by 20 to 30 percent.

"The Digi X-Grid makes it easy for us to connect customers to our Web-based software," said Scott Hublou, senior vice president of products, EcoFactor. "Digi provides all of the hardware, hosted software and applications necessary to easily connect customers' home energy devices. This allows us to focus on delivering energy efficiency services that can save customers hundreds of dollars per year on their heating and cooling costs."

"EcoFactor is a leading provider of intelligent energy management software," said Larry Kraft, senior vice president of global sales and marketing, Digi International ([News - Alert](#)). "By extending the grid directly to the home energy device, we enable EcoFactor's Software as a Service energy efficiency system to maintain constant communication, allowing their system to make very fine adjustments."

As a member of the Digi X-Grid Partner Program, EcoFactor is re-selling Digi products and services as a part of its energy management solution. Digi supports Digi X-Grid partners to jointly drive continued innovation, marketing and sales of energy service offerings in the Extended Grid.

The Digi X-Grid provides easy, real-time access to energy usage information, real-time control of energy consuming devices and real-time management of energy producing capabilities. This allows energy providers to improve the performance, load management and demand response capabilities of their Smart Grid investments, while providing a platform to fully engage consumers in real-time energy efficiency decisions.

From meters to thermostats to load control devices, the Digi X-

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Grid provides secure, real-time access to devices within the "Extended Grid" infrastructure. The Digi X-Grid includes Digi's [Smart Energy gateways](#), [XBee ZigBee modules and adapters](#) and [iDigi Platform](#) to make it easy to connect directly to home energy devices. The Digi X-Grid is industry-standards oriented and can connect any Smart Energy compatible device.

For more information about the Digi X-Grid, visit <http://www.digi.com/solutions/energy.jsp>.

About Digi International

Digi International is making wireless M2M easy by developing reliable products and solutions to connect and securely manage local or remote electronic devices over the network or via the Web. Digi offers the highest levels of performance, flexibility and quality, and markets its products through a global

network of distributors and resellers, systems integrators and original equipment manufacturers (OEMs). For more information, visit Digi's Web site at www.digi.com, or call 877-912-3444.

About EcoFactor

EcoFactor offers a personalized energy management service with tangible financial, environmental and lifestyle benefits to its customers. The company recently announced \$5.9 million in series A venture financing from Claremont Creek Ventures and RockPort Capital. EcoFactor also won the [grand prize](#) in the 2009 [Cleantech Open](#) national business competition, the largest of its kind, in recognition of its tremendous consumer value. Based in San Carlos, Calif., EcoFactor was founded in 2006 to provide an effective alternative to one-size-fits-all residential energy management solutions. More information can be found online at www.ecofactor.com.

For more information, visit Digi's Web site at www.digi.com, or call 877-912-3444.

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Technology Marketing Corporation,
800 Connecticut Ave, 1st Floor East
Norwalk, CT 06854 USA
Ph: 800-243-6002, 203-852-6800; Fx:
203-853-2845
General comments: tmc@tmcnet.com.
Comments about this site:
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