

Five data center infrastructure vendors form alliance

Led by Minicom, the group will share marketing resources
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Israeli KVM remote access solution provider [Minicom](#) announced on Thursday formation of an alliance with a group of other data center product vendors and service providers in order to share marketing resources and to act as a one-stop center for data center infrastructure products and services.

Aside from Minicom, the new [Data Center Alliance](#) includes [Wright Line](#) (enclosures, KVM switches, power and cooling solutions), [Server Technology](#) (PDU's and power management solutions), [Uptime Devices](#) (monitoring) and [Digi International](#) (networking).

"In today's complex IT environment, customers welcome simplicity," Minicom Director of KVM Business Development David Zucker said in a statement. "The program lets companies see all the puzzle pieces in one place."

The alliance does not, however, include any server, storage or virtualization-solution vendors.

Jerusalem-based Minicom was formed in 1988 and has offices in the UK, Italy, France, Germany, China and India.

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Keywords: Minicom, KVM, Wright Line, Server Technology, Uptime Devices, Digi, data center infrastructure