



Digi "Extends the Grid" for EcoFactor to Save Utility Customers Money, Conserve Energy

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Partnership helps Texas utility company Oncor save its customers \$300 to \$400 a year

MINNETONKA, Minn. (July 22, 2010) - [Digi International](#) (NASDAQ: DGII) today announced that EcoFactor, a provider of software that intelligently manages connected thermostats and reduces home energy consumption, is using the Digi X-Grid to easily connect customers' home energy devices to its Web-based software. The Digi X-Grid is an "Extended Grid" that enables real-time, [IP](#)-based monitoring and control of home energy devices beyond the electric meter. The solution will help EcoFactor to reduce energy usage of Texas utility company Oncor customers by 20 to 30 percent.

"The Digi X-Grid makes it easy for us to connect customers to our Web-based software," said Scott Hublou, senior vice president of products, EcoFactor. "Digi provides all of the hardware, hosted software and applications necessary to easily connect customers' home energy devices. This allows us to focus on delivering energy efficiency services that can save customers hundreds of dollars per year on their heating and cooling costs."

"EcoFactor is a leading provider of intelligent energy management software," said Larry Kraft, senior vice president of global sales and marketing, Digi International. "By extending the grid directly to the home energy device, we enable EcoFactor's Software as a Service energy efficiency system to maintain constant communication, allowing their system to make very fine adjustments."

As a member of the Digi X-Grid Partner Program, EcoFactor is re-selling Digi products and services as a part of its energy management solution. Digi supports Digi X-Grid partners to jointly drive continued innovation, marketing and sales of energy service offerings in the Extended Grid.

The Digi X-Grid provides easy, real-time access to energy usage information, real-time control of energy consuming devices and real-time management of energy producing capabilities. This allows energy providers to improve the performance, load management and demand response capabilities of their Smart Grid investments, while providing a platform to fully engage consumers in real-time energy efficiency decisions.

From meters to thermostats to load control devices, the Digi X-Grid provides secure, real-time access to

devices within the "Extended Grid" infrastructure. The Digi X-Grid includes Digi's [Smart Energy gateways](#), [XBee ZigBee modules and adapters](#) and [iDigi Platform](#) to make it easy to connect directly to home energy devices. The Digi X-Grid is industry-standards oriented and can connect any Smart Energy compatible device.

For more information about the Digi X-Grid, visit <http://www.digi.com/solutions/energy.jsp>.

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