



## Calico Energy Services and Digi Partner to Enable Smart Grid Technologies for Energy and Demand Management(2)

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Companies to demonstrate proven energy management solution at DistribuTECH 2011

**SEATTLE, Wash. and Minnetonka, Minn. — January 19, 2011 —** [Calico Energy Services](#), a market leader in smart grid data management solutions and services for utilities and power providers, and [Digi International](#) (NASDAQ: DGII) today announced the availability of an integrated smart grid technology solution for energy and demand management. The solution is built upon the [Digi X-Grid™](#) platform which provides device connectivity infrastructure, and Calico Energy's EIS™ platform, which provides a complete utility energy management solution coupled with residential and commercial load control.

“The Digi solution provides a critical communication link in the smart grid value chain, enabling utilities to easily connect with their customers to provide them with enhanced services and an elevated customer experience. We're honored to partner with Digi and to provide our customers with the highest quality hardware and devices they need for a secure and reliable end-to-end energy management solution,” said Brian Dawson, CEO of Calico Energy Services. “Our platform, coupled with the Digi X-Grid solution, enables power providers and their customers to rapidly and cost-effectively deploy smart grid technologies that provide real-time visibility and control of energy use.”

With tens of thousands of Smart Energy gateways deployed, Digi is a leader in the Smart Energy space. Its solutions offer proven functionality with the ability to integrate with many leading vendors' products. The Digi X-Grid solution enables real-time, [IP](#)-based monitoring and control of home energy devices beyond the electric meter. It provides easy, real-time access to energy usage information, real-time control of energy consuming devices and real-time management of energy producing capabilities. The Digi X-Grid solution includes Digi's industry leading line of [Smart Energy gateways](#), [XBee® ZigBee modules](#) and [iDigi® platform](#) to make it easy to connect directly to home energy devices.

“We are excited to work with Calico Energy as a smart grid application partner,” said Larry Kraft, senior vice president of global sales and marketing, Digi International. “Their head-end system, OpCenter™ is a particularly valuable addition because of its ability to provide utilities with detailed visibility and analysis of energy consumption and its ability to identify which combination of energy management devices has the most dramatic impact on energy use. In addition, Calico's platform has the ability to automate residential and commercial device control, ensuring reductions in energy use and costs are permanent and dependable.”

Calico Energy provides a comprehensive energy management software platform for utilities and power providers. The company's flagship product, [Energy Intelligence Suite™](#), is an award-winning software service that provides modular solutions for Smart Grid integration and enablement. These include: energy data aggregation and analytics; command and control; demand side management; and intuitive technologies that engage customers in long-term strategies for efficiency and energy reduction.

Calico works closely with each of its utility customers to help them identify optimal energy management software and hardware technology options based on their unique business requirements, customer needs, and existing infrastructure.

For more information, visit Digi International booth 2405 and Calico booth 2341 at DistribuTECH 2011 in San Diego, or go to [www.digi.com](#) or [www.calicoenergy.com](#).

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