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Digi and GroundedPower Announce Extended Grid Partnership to Help Consumers Reduce Energy Consumption; -Partnership focused "beyond the electric meter" shows proven reductions of nearly 10 percent with recent Cape Light pilot-

Business Wire
July 21, 2010

Digi International (NASDAQ: DGII) today announced a partnership with GroundedPower, a leading provider of interactive software for energy efficiency and smart grid solutions. Under the partnership GroundedPower's Interactive Customer Engagement System (ICES) has been fully integrated with the Digi X-Grid to connect consumers' home energy devices. The Digi X-Grid is an "Extended Grid" that enables real-time, IP-based monitoring and control of home energy devices beyond the electric meter. The GroundedPower ICES system delivers energy customers a compelling interactive application for better understanding their use and cost of energy and tools to motivate and empower dramatic and sustained energy savings.

The benefits of a Digi and GroundedPower partnership became evident in a year-long pilot project involving both companies for the [Cape Light Compact](#) in Massachusetts. The GroundedPower system enables real-time viewing of energy use and demand, savings metrics in kWh, dollars and CO2 emissions and provides opportunities for customers to sign up for energy saving activities. As a result, program participants reduced their daily energy use by 9.3 percent or 2.9 kWh per day.

"We are extending the Smart Grid beyond the electric meter," said Larry Kraft, senior vice president of global sales and marketing, Digi International. "The 'Extended Grid' provides an easy and efficient real-time platform for electricity end users to actively engage with energy producers. GroundedPower's interactive customer engagement system motivates and empowers consumers to become active participants in the energy management process."

"The Digi X-Grid allows consumers to easily plug their home energy devices into our Interactive Customer Engagement System," said David A. Rosi, senior vice president of marketing, sales and business development for GroundedPower. "This allows consumers to integrate real-time energy monitoring with our suite of consumer engagement and behavioral tools to help consumers conserve energy and save money. The unprecedented visibility and control over energy use is driving demand for this joint offering from Digi and GroundedPower."

As a member of the Digi X-Grid Partner Program, GroundedPower is reselling Digi products and services as a part of its ICES platform. Digi supports Digi X-Grid partners to jointly drive continued innovation, marketing and sales of energy service offerings in the Extended Grid.

From meters to thermostats to load control devices, the Digi X-Grid provides secure, real-time access to devices within the "Extended Grid" infrastructure. The Digi X-Grid includes Digi's [Smart Energy gateways](#), [XBus ZigBee modules and adapters](#) and [iDigi Platform](#) to make it easy to connect directly to home energy devices. The Digi X-Grid is industry-standards oriented and can connect any Smart Energy compatible device.

For more information about the Digi X-Grid, visit <http://www.digi.com/solutions/energy.jsp>. For more information on the GroundedPower ICES system visit www.groundedpower.com.

About Digi International

Digi International is making wireless M2M easy by developing reliable products and solutions to connect and securely manage local or remote electronic devices over the network or via the Web. Digi offers the highest levels of performance, flexibility and quality, and markets its products through a global network of distributors and resellers, systems integrators and original equipment manufacturers (OEMs). For more information, visit Digi's Web site at www.digi.com, or call 877-912-3444.

About GroundedPower

GroundedPower delivers an intuitive and interactive customer engagement system providing consumers enhanced awareness of their energy consumption and an integrated suite of web-based tools that motivates and empowers active participation in the energy management process. GroundedPower's ICES can be installed in homes, schools, municipal buildings and small/mid-sized businesses and supports direct data access from smart grid, AMR and legacy metering environments. For more information on GroundedPower, visit the company's website at www.groundedpower.com.

For more information, visit Digi's Web site at www.digi.com, or call 877-912-3444. All brand names and product names are trademarks or registered trademarks of their respective companies.

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