

## Digi Launches Fixed Price Wireless Design Services by Spectrum Design

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Digi International (NASDAQ: DGII) today announced the enhancement of its wireless design services by Spectrum Design with fixed price offerings. Spectrum Design is a Digi subsidiary that offers complete hardware and software wireless design services, including wireless strategy consulting and product customization for specific customer needs. This enables OEMs to quickly and easily add wireless capabilities to new and existing products. Spectrum Design now offers fixed prices on select services making it easier and faster for customers to begin working with Spectrum Design's team of wireless experts.

"Spectrum Design understands our goals and industry," said Spectrum Design customer Franco Chirico, Executive Vice President of Development and Manufacturing, Passtime.

"Spectrum Design's team has taken an interest in our industry and what we are trying to achieve. We have found a fine balance between quality and performance while maintaining a competitive edge in lowering costs."

"From formulating a wireless strategy to optimizing product design, we can help our customers every step of the way," said Joel Young, CTO and senior vice president of research and development, Digi International. "With our new fixed price services, customers can now easily order services just like they would order Digi hardware."

Spectrum Design services include a unique wireless strategy review that helps customers develop an overall approach for adding wireless features to their products, and hardware design reviews by engineers experienced in designing with Digi embedded technologies. Spectrum Design services also include custom device driver development, customized antenna design and Python application development for Drop-in Networking products. Spectrum Design can also develop custom interfaces for Digi's unique Flexible Interface Modules (FIMs) available on the Digi Connect ME® 9210, ConnectCore™ 9P 9215 and ConnectCore™ Wi-9P 9215 modules; and NS9210 and NS9215 NET+ARM microprocessors.

Spectrum Design services can also be used as part of Digi's new iDigi wireless M2M solution bundles. At the heart of iDigi is the iDigi platform, a Platform as a Service (PaaS) that quickly and easily connects remote assets to a customer's application. iDigi Spectrum Design services include connecting devices to the iDigi platform, Python prototyping services and adding wireless connectivity to devices.

Spectrum Design wireless strategy reviews are available for \$10,000; hardware design reviews for \$5,000; and JumpStart prototypes including three production ready prototype boards with full design files based on Digi JumpStart Kits® for \$30,000. For more information, visit <http://www.digi.com/services/>. For more information about iDigi, visit [www.idigi.com](http://www.idigi.com).

### About Digi International

Digi International is making wireless M2M easy by developing reliable products and solutions to connect and securely manage local or remote electronic devices over the network or via the Web. Digi offers the highest levels of performance, flexibility and quality, and markets its products through a global network of distributors and resellers, systems integrators and original equipment manufacturers (OEMs). For more information, visit Digi's Web site at [www.digi.com](http://www.digi.com), or call 877-912-3444.

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