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Digi and Ericsson to Provide 3G Connectivity for M2M Applications



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MINNETONKA, Minn. - (BUSINESS WIRE) - Digi International (NASDAQ: DGII) today announced that it has selected Ericsson to provide 3G cellular connectivity for machine-to-machine (M2M) applications. Digi is using Ericsson's 3G HSPA modules to enable high-speed cellular connectivity across select Digi Connect and Digi TransPort cellular gateways. Digi cellular gateways provide primary and backup connectivity via high-speed 3G connections to remote sites and devices. They are ideal for remote device connectivity within energy, transportation,

financial/ATM, retail and other M2M applications. Ericsson's HSPA technology also enables a range of new, high-speed M2M applications, such as video surveillance, where high-bandwidth and higher upload speeds are required.

"We are excited to work with Ericsson, a global leader in 3G mobile broadband network technology," said Larry Kraft, senior vice president of global sales and marketing, Digi International. "The collaboration allows for rapid global adoption of Digi gateways with strategic carriers where Ericsson relationships already exist. Customers can now realize high-speed network connectivity with the global leaders in M2M wireless connectivity and 3G HSPA mobile technology."

"Everything that benefits from a network connection will eventually have one," said Mats Norin, vice president, head of Mobile Broadband Modules at Ericsson. "There is a strong trend toward connecting devices in M2M applications, and our embedded modules enable HSPA in any device. Digi is a leading company in M2M wireless connectivity, and this collaboration opens up new opportunities for us in a rapidly growing market."

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From remote energy to point-of-sale (POS) applications, Digi offers the industry's broadest line of cellular gateways designed specifically for M2M applications. Operating in 175 countries and providing support for networks with more than 2 billion subscribers, Ericsson is the leading provider of high-speed 3G technology infrastructure. The partnership of these two organizations makes it easier for customers to connect devices in M2M applications.

Digi also offers professional engineering services through Spectrum Design Solutions, Digi's wireless consulting group, to help organizations develop cellular technology with custom application requirements. Digi gateways featuring Ericsson technology can also easily migrate to future 4G networks.

For more information about Digi's cellular products, visit www.digi.com/products/cellulargateways.

About Digi International

Digi International is making wireless M2M easy by developing reliable products and solutions to connect and securely manage local or remote electronic devices over the network or via the Web. Digi offers the highest levels of performance, flexibility and quality, and markets its products through a global network of distributors and resellers, systems integrators and original equipment manufacturers (OEMs). For more information, visit Digi's Web site at www.digi.com, or call 877-912-3444.

About Ericsson

Ericsson is the world's leading provider of technology and services to telecom operators. Ericsson is the leader in 2G, 3G and 4G mobile technologies, and provides support for networks with over 2 billion subscribers and has the leading position in managed services. The company's portfolio comprises mobile and fixed network infrastructure, telecom services, software, broadband and multimedia solutions for operators, enterprises and the media industry. The Sony Ericsson and ST-Ericsson joint ventures provide consumers with feature-rich personal mobile devices.

Ericsson is advancing its vision of being the "prime driver in an all-communicating world" through innovation, technology, and sustainable business solutions. Working in 175 countries, more than 80,000

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employees generated revenue of SEK 206.5 billion (USD 27.1 billion) in 2009. Founded in 1876 with the headquarters in Stockholm, Sweden, Ericsson is listed on OMX NASDAQ, Stockholm and NASDAQ New York.

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