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Satellite Technology Feature Article

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Digi International, New Boundary Technologies Expand Partnership



By [Deepika Mala](#), TMCnet Contributor

To integrate their respective fleet management technologies, FleetVista and Digi ConnectPort X5, [New Boundary Technologies](#), a pioneer in remote monitoring and control software, expanded its technology partnership with [Digi International](#), the leader in device networking for business.

The fleet managers, with the integration of ConnectPort X5, a robust, low-cost communications gateway with built-in GPS and cellular connectivity, along with FleetVista will be offered with several tracking and status options to improve vehicle utilization and efficiency using GPS vehicle tracking and route optimization. This will help fleet managers to reduce their vehicle operating costs by 15-25 percent.

"We are excited to expand our partnership with New Boundary Technologies and provide our mutual customers a complete fleet management solution," said Larry Kraft, senior vice president of global sales and marketing for Digi International ([News - Alert](#)), in a [press release](#). "Combining Digi's robust in-vehicle hardware with New Boundary Technologies' fleet management software helps customers monitor their fleets and create more efficient vehicle routes."

The addition of TankVista tank and sensor monitoring services to X5-equipped FleetVista vehicles, which provides an up-to-date view of vehicle movement and current location, further enhances fleet and inventory management. Fleet managers, by combining TankVista with FleetVista, can optimize many different types of Vendor Managed Inventory systems. This will allow them to manage their deliveries and routes more efficiently than ever before, without worrying about a tank running dry.

"The integration of an X5-equipped FleetVista with TankVista is an exciting step that provides greater visibility and control throughout the supply chain," said Kim Pearson, chief executive officer for New Boundary Technologies, in a statement. "It can allow suppliers and fleet managers to service more customers and improve reliability of supply, which translates into higher profits and fewer logistical hassles."

To deliver data to existing processes, providing a straightforward view of load tracking end-to-end, FleetVista can also interface with back-office systems. Real-time tracking, and driver interaction, package-tracking systems and delivery services, when combined with FleetVista's route management tools, can now show logistics managers where their loads are at any moment and when they're delivered.

Digi's industry-leading XBee wireless technology is also supported by the ConnectPort X5 family, to deploy low-power sensor networks within and around the vehicle to monitor tires, refrigeration units, door latches, temperature sensors, cargo sensors, RFID readers

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With the rising cost of satellite bandwidth and the need for more of it to support an ever increasing number of voice, data and now video services, operators must seek ways to reduce both their hardware investment costs and operating expenses, especially when fierce competition forces them to provide these new services without raising their rates.

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and other critical asset points. Advanced power management as well as CANbus, J1708 and J1939 support are also featured by the X5.

In related news, [Digi International](#) introduced the Digi m130, an embedded module that allows OEMS to enable their products with GSM/GPRS, global positioning system and ORBCOMM ([News](#) - [Alert](#)) satellite connectivity in a single solution.

Deepika Mala is a contributing editor for TMCnet. To read more of her articles, please visit her [columnist page](#).

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