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Digi's Spectrum Design Solutions and Qualcomm Partner to Promote Wireless M2M Designs with Gobi Technology

Dec 14, 2009 (Close-Up Media via COMTEX) --

Companies: Digi International Inc. ([DGII](#)), QUALCOMM Incorporated ([QCOM](#))

[Digi International](#) announced that Spectrum Design Solutions, Digi's wireless consulting group and an embedded cellular integrator, is developing machine-to-machine (M2M) designs using [Qualcomm's](#) Gobi modules and working with [Qualcomm](#) to promote such M2M designs and [Qualcomm's](#) Gobi technology.

According to the companies, Gobi technology provides global, multi-mode 3G connectivity for High Speed Packet Access (HSPA) and Evolution-Data Optimized (EV-DO) networks in a single module. This enables a device such as an embedded gateway to support multiple cellular networks for data connectivity throughout the world and minimizes risk by allowing customers to support a different standard in the future than initially selected.

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"Gobi modules enable a device to access virtually any 3G cellular network," said Mike Fette, VP of business development, Spectrum Design Solutions. "There is demand from M2M device manufacturers for multi-network support. This relationship makes Gobi technology more accessible for the M2M space. Spectrum's experience and know how of the intricate certification process guarantees one of the fastest and most efficient paths to market for device manufacturers."

"We find that M2M device manufacturers aren't necessarily wireless experts," said Bruce York, business development manager of 7 layers, an accredited laboratory for cellular certification. "They often need a lot of support from us during the complex certification process. So it can be extremely valuable to have a center of excellence such as Spectrum leveraging [Qualcomm](#)

technology to assist manufacturers before they come to the stage of final product certification."

[Digi International](#) develops products and solutions to connect and securely manage local or remote electronic devices over the network or via the Web.

((Comments on this story may be sent to newsdesk@closeupmedia.com))

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